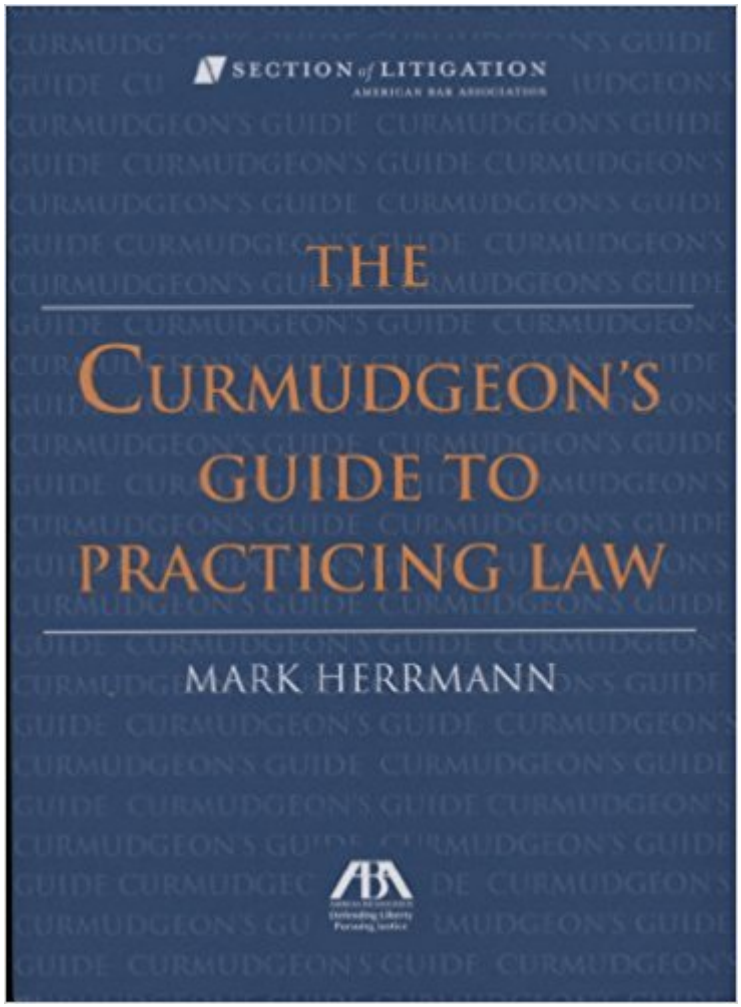
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The Curmudgeon's Guide To Practicing Law



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Synopsis

This collection of essays written by The Curmudgeon, offers practical, honest and you need to know this advice for surviving and thriving in a law firm. The book covers the basics of law practice and law firm etiquette, from doing effective research and writing to dressing for success, dealing with staff and clients and building a law practice. Concise, humorous and full of valuable (albeit curmudgeonly) insight, this is a must-read for every newly minted law school graduate or new lawyer.

Book Information

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Customer Reviews

The Curmudgeon has been practicing law for just a little too long, and he may be too jaded for his own good. Beneath his crusty exterior, however, lies a fount of wisdom. The Curmudgeon knows everything about the legal profession, and he’s willing to share his keen observations from the corner office. He offers practical and honest, if blunt, advice for surviving and thriving in a law firm. He tells you what you need to know about billing, managing your assistant, drafting internal memos, dealing with clients and building your law practice. Read the Curmudgeon and find out what drives law partners crazy, what will impress them and what ten mistakes you should avoid. Concise, humorous and full of valuable (but curmudgeonly) insight, this is a must-read for every lawyer and law student. "The Curmudgeon cuts to the chase about how to practice law successfully. . . .Instructive, insightful, ... and just plain fun!" -- Gary Garfield, General Counsel, Bridgestone Firestone North American Tire, LLC.

Mark Herrmann graduated from Princeton University in 1979 and The University of Michigan Law School (Order of the Coif, Michigan Law Review) in 1983. After graduation, he clerked for The Honorable Dorothy W. Nelson in the United States Court of Appeals for the Ninth Circuit. Mark practiced at Steinhart & Falconer in San Francisco from 1984 to 1989, when he moved to Cleveland and joined the international law firm Jones Day, where he is now a partner.

On the inside cover of this book, one of the reviewers wrote: "This is the only book I've ever read that I wish had been longer." I could not agree more. In just 135 pages, this book provides very practical, and often times, humorous, advice on how to succeed in the first few years of practicing law. Mark Herrmann tells it like it is. No B.S. From basic tips on persuasive writing techniques to advice on how to build a practice, this book has it all. I will keep it near my desk for the rest of my career. In my opinion, every young attorney should read this book - especially those working in firms that represent large companies. I will recommend it to new associates every year. 5 out of 5 stars.

Great book for law students. A lot of practical lessons and entertaining to read. Plus you can get the Kindle for your laptop or phone.

Honestly, this small pamphlet-style legal advice/self-help book will teach you more than your entire legal writing first year course.

Every attorney should read this and give it to their staff for them to read, understand, and implement. Straight talk, and invaluable perspective!

Every young lawyer/associate should read this guide. Very practical writing and practice skills to navigate the rocky sholals of partners and the courts.

I read this as a 3L and I greatly wish I had read it my first year. The book is written towards an entering associate in the litigation section of a firm. However, the advice is very applicable to any attorney or law student. The advice is pragmatic and does not apologize for its approach. No punches are pulled and it is nice to read an honest opinion of the practice of law.

Mark Hermann tells the unvarnished truth about what it takes to succeed in the practice of law. He doesn't say it's easy, but he tells you what partners really care about and how to impress them and

to progress in a firm. His suggestions also apply to how any lawyer can impress a judge. I give this book to any new lawyer that I swear in and tell them that the keys to success are contained in its pages.

The headline here pretty much says it all. The only reason I didn't give this book five stars is that it's oriented more towards "big law" and the practice of civil law. That made it a little bit less interesting to me.Still, the book is well-written, and humorous, and contains some really good advice, particularly when it comes to the issue of persuading, and writing.I would definitely recommend this book, especially if you're a "young" (i.e., new) lawyer, plan to become one, or just have an interest in knowing what people in such a position need to know.

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